



**Life Insurance**

## **Fortune Elite Protector**

Underwritten by Fubon Life Insurance  
(Hong Kong) Company Limited

 **Fubon Life**  
**富邦人壽** | 香港



[www.fubonlife.com.hk](http://www.fubonlife.com.hk)



Through wisdom and foresight, you have forged the fortune you hold today. As you look to the future, your wish is to preserve and sustain your assets and to be a pillar of strength for your loved ones. Now, let Fortune Elite Protector (the “Plan”) fulfill your goal. Fortune Elite Protector offers you comprehensive life protection as well as the potential to grow your wealth. It provides a lasting legacy in which to anchor your family’s financial security, helping your loved ones prevail through the ups and downs of life. With Fortune Elite Protector, you can pass your wealth and your vision of a more prosperous future to your loved ones and help them forge success for an even brighter tomorrow.

## Plan Highlights



**Anchor your family’s  
long-term  
financial security**



**Amplify your legacy with  
guaranteed and  
non-guaranteed benefits**



**Withdraw cash flexibly  
for utmost agility**



**Choose your own  
life protection  
according to your needs**



**Take control of your legacy  
with different settlement  
options to choose from**

# Fortune Elite Protector



## Anchor your family's long-term financial security

Fortune Elite Protector offers life protection up to age 100 of the Insured Person. Upon the unfortunate event of the Insured Person's death, the Plan will provide a Death Benefit to the Beneficiary. Despite the separation, you can still provide lasting financial protection for your loved ones and keep your promise to protect your family.



## Amplify your legacy with guaranteed and non-guaranteed benefits

Fortune Elite Protector offers the potential for steady growth through a Guaranteed Cash Value and non-guaranteed dividends, amplifying your legacy for your loved ones.

### **Guaranteed Cash Value**

Starting from the 1<sup>st</sup> Policy Anniversary, this cash value will grow steadily under your Policy.

### **Non-guaranteed Annual Dividend**

Starting from the 1<sup>st</sup> Policy Anniversary, an Annual Dividend<sup>1,2</sup> will be payable. You can choose to receive it in cash or keep it in your Policy to accumulate interest<sup>3</sup>.

### **Non-guaranteed Terminal Dividend**

Starting from the 10<sup>th</sup> Policy Anniversary, a Terminal Dividend<sup>4</sup> will be payable upon the death of the Insured Person, Policy surrender or Policy maturity.

# Fortune Elite Protector



## Withdraw cash flexibly for utmost agility

To give you extra financial flexibility, Fortune Elite Protector offers the option of withdrawing your accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any) at any time or taking out a Policy Loan<sup>5</sup> for emergency cash. You may also reduce the Sum Assured of your Policy to receive a prorated portion of the Guaranteed Cash Value and Terminal Dividend<sup>4</sup> (if any) that is attributable to the reduced Sum Assured, less any Indebtedness<sup>6</sup>.

# Fortune Elite Protector



## Choose your own life protection according to your needs

Every family is unique, so protect yourself and your loved ones in a way that works for you. Take your pick from a choice of 2 options – level and evolving protection<sup>7</sup> – to best suit your protection needs.

Options	Death Benefit	
<b>Level protection</b>	100% of Sum Assured	<ul style="list-style-type: none"> <li><span style="color: #0070C0;">+</span> Accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any)</li> <li><span style="color: #0070C0;">+</span> Terminal Dividend<sup>4</sup> (if any)</li> <li><span style="color: #0070C0;">-</span> Indebtedness<sup>6</sup> (if any)</li> </ul>
<b>Evolving protection</b>	<p>The higher of the following:</p> <p>(i) A certain percentage of the Sum Assured applicable upon the death of the Insured Person*; or</p> <p>(ii) 100% of the total Standard Premium<sup>8</sup> paid and due</p> <p><small>* Please refer to the Plan Summary for the applicable percentage of the Sum Assured.</small></p>	

The Premium Prepayment Balance<sup>9</sup> (if any) will be paid together with the Death Benefit.

With the level protection option, your loved ones can enjoy lasting abundance, while the evolving protection option adjusts your protection according to your life stage. Whichever option you choose, your family can always count on the support they need to embrace the future.

# Fortune Elite Protector



## Take control of your legacy with different settlement options to choose from

You can choose how the Death Benefit will be paid to the Beneficiary<sup>10</sup>. The options include:

- (i) A lump-sum payment;
- (ii) Regular payments<sup>11</sup> made monthly, semi-annually or annually for 5, 10, 20 or 30 years;
- (iii) Increasing regular payments<sup>11</sup>: The Policyowner can choose a first instalment amount of 5% to 20% of the settlement amount, and the remaining balance will be paid as subsequent regular instalments made monthly, semi-annually or annually until the settlement amount is fully paid. The amount of each subsequent regular instalment(s) of each year (except for the last regular instalment) will increase by 5% of the previous year's regular instalment amount so as to account for inflation; or
- (iv) A lump-sum payment of not less than 5% of the settlement amount first, and the remaining balance to be paid in regular payments<sup>11</sup> made monthly, semi-annually or annually for 5, 10, 20 or 30 years.

Interest will accrue on the balance of any settlement amount that has yet to be paid at an interest rate to be determined by Fubon Life Insurance (Hong Kong) Company Limited ("Fubon Life Hong Kong") from time to time. That way, you can spread out the settlement payments according to your plans, providing long-term financial support to your loved ones.

Other than a lump-sum payment, options (ii), (iii) and (iv) above are also applicable to the settlement amount upon Policy surrender (provided that the Policy has been in force for 5 years prior to full surrender) or Policy maturity.

# Illustrative Example 1

(This illustrative example is for reference only)

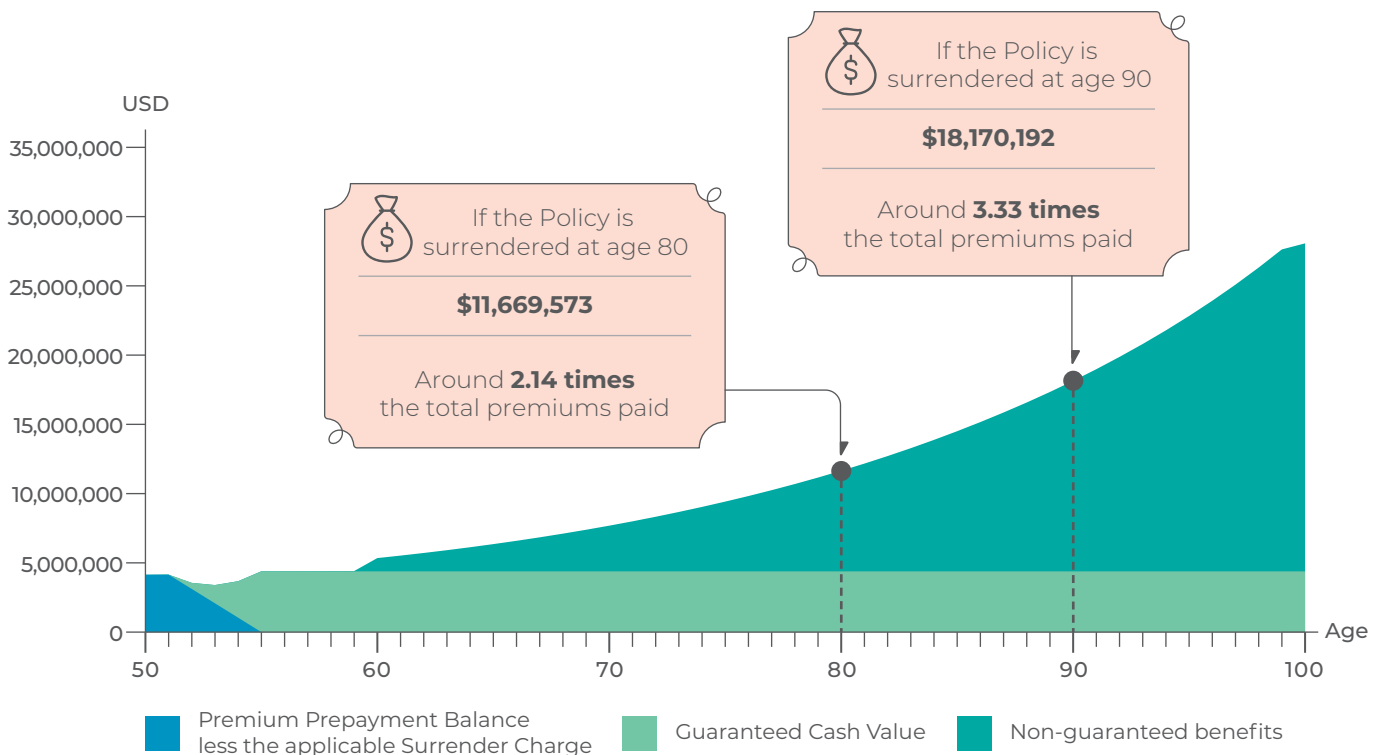
## Planning for the family's bright future

As the Chief Information Officer of a large investment firm and his family's sole breadwinner, Ben is able to maintain an affluent lifestyle for his wife, who is a stay-at-home mother, and his newborn twins. He dreams of a bright future for his twins and wishes to shield his family's financial security from life's uncertainties. To achieve his goal, Ben decides to take out Fortune Elite Protector.



Benefits provided under Ben's Fortune Elite Protector Policy:

### Total amount payable at Policy surrender\*



\* Surrender Value = Guaranteed Cash Value + accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any) + Terminal Dividend<sup>4</sup> (if any) - Indebtedness<sup>5</sup> (if any)

Total amount payable at Policy surrender = Surrender Value + Premium Prepayment Balance<sup>9</sup> (if any) less the applicable Surrender Charge<sup>12</sup>

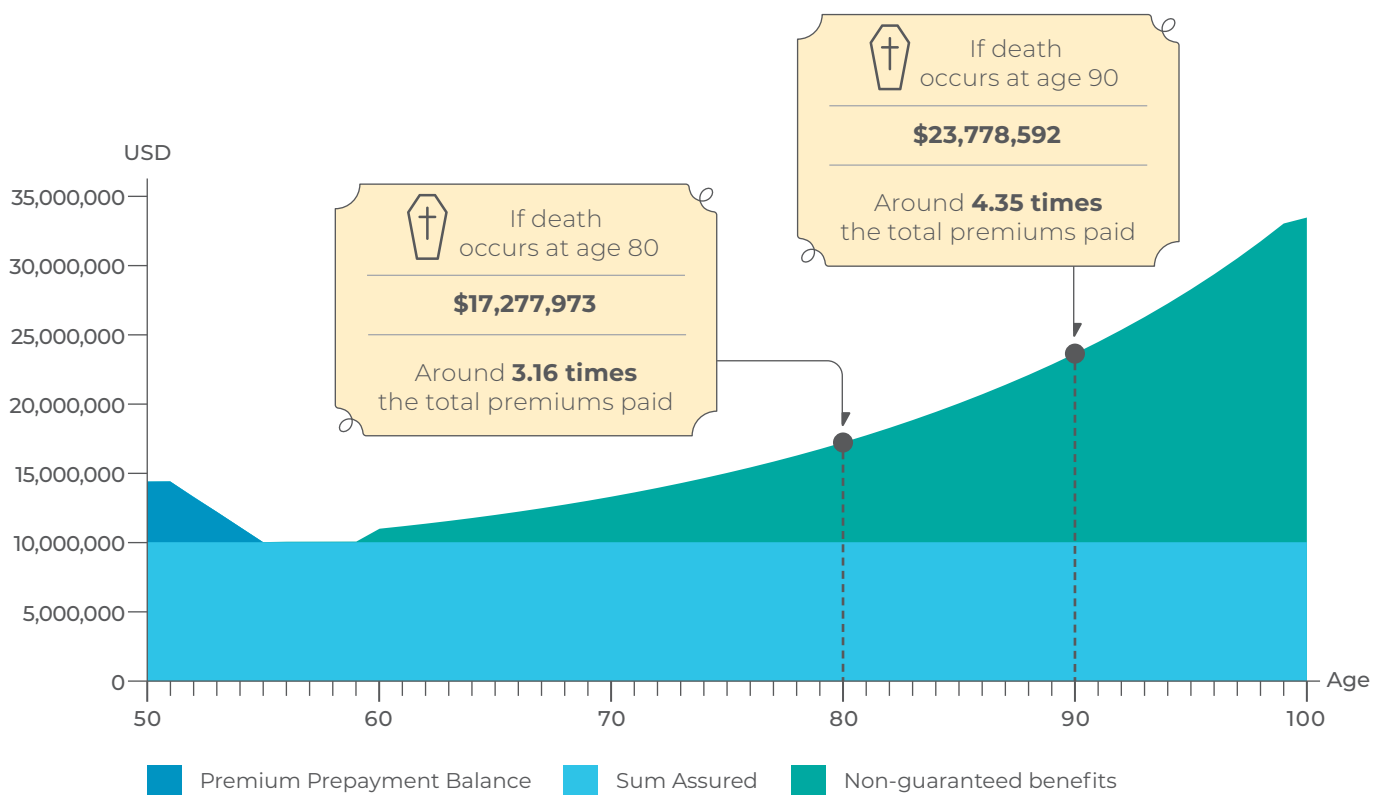
The actual total amount payable at Policy surrender may be lower or higher than that illustrated.



(All the amounts are in US dollars)

Policyowner and Insured Person	Ben (age 50, non-smoker, standard underwriting class)
Premium Mode	Annual with Prepayment <sup>9,12</sup>
Total Premiums Paid (including the Prepayment)	\$5,462,189.14
Sum Assured	\$10,000,000.00
Life Protection Option	Level protection <sup>7</sup>

### Total amount payable at death ♦



♦ Death Benefit = 100% of Sum Assured + accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any) + Terminal Dividend<sup>4</sup> (if any) – Indebtedness<sup>6</sup> (if any)

Total amount payable at death = Death Benefit + Premium Prepayment Balance<sup>9</sup> (if any)

The actual total amount payable at death may be lower or higher than that illustrated.

## Illustrative Example 2

(This illustrative example is for reference only)

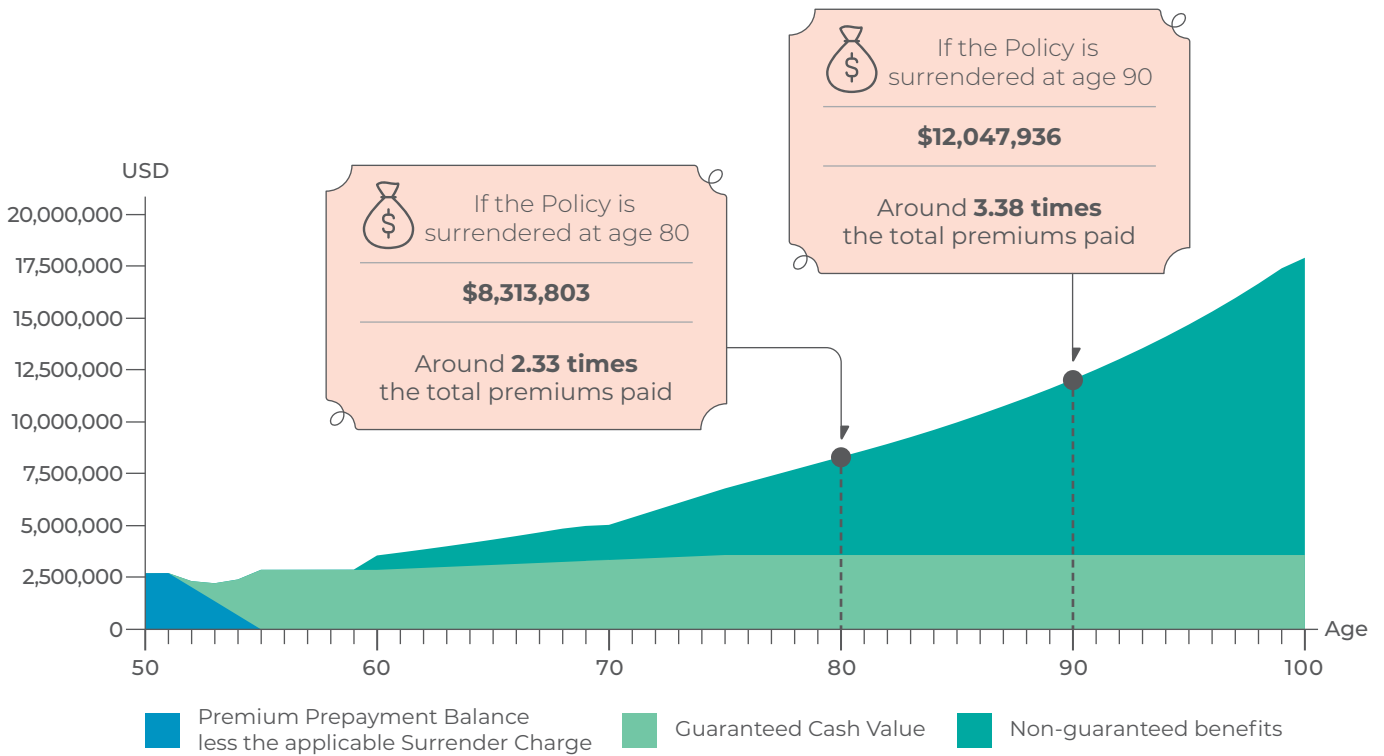
### Enjoying flexible protection with peace of mind

Ian is a successful entrepreneur, with ample means to support his elderly parents at home while fully funding his daughter's education at an overseas college. As his parents and daughter move from one life stage to the next, Ian expects his financial responsibilities will gradually decrease as he approaches his own retirement. In order to secure the future of his loved ones and to address his needs flexibly throughout the different stages of his life, Ian decides to take out Fortune Elite Protector.



Benefits provided under Ian's Fortune Elite Protector Policy:

### Total amount payable at Policy surrender\*



\* Surrender Value = Guaranteed Cash Value + accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any) + Terminal Dividend<sup>4</sup> (if any) - Indebtedness<sup>5</sup> (if any)

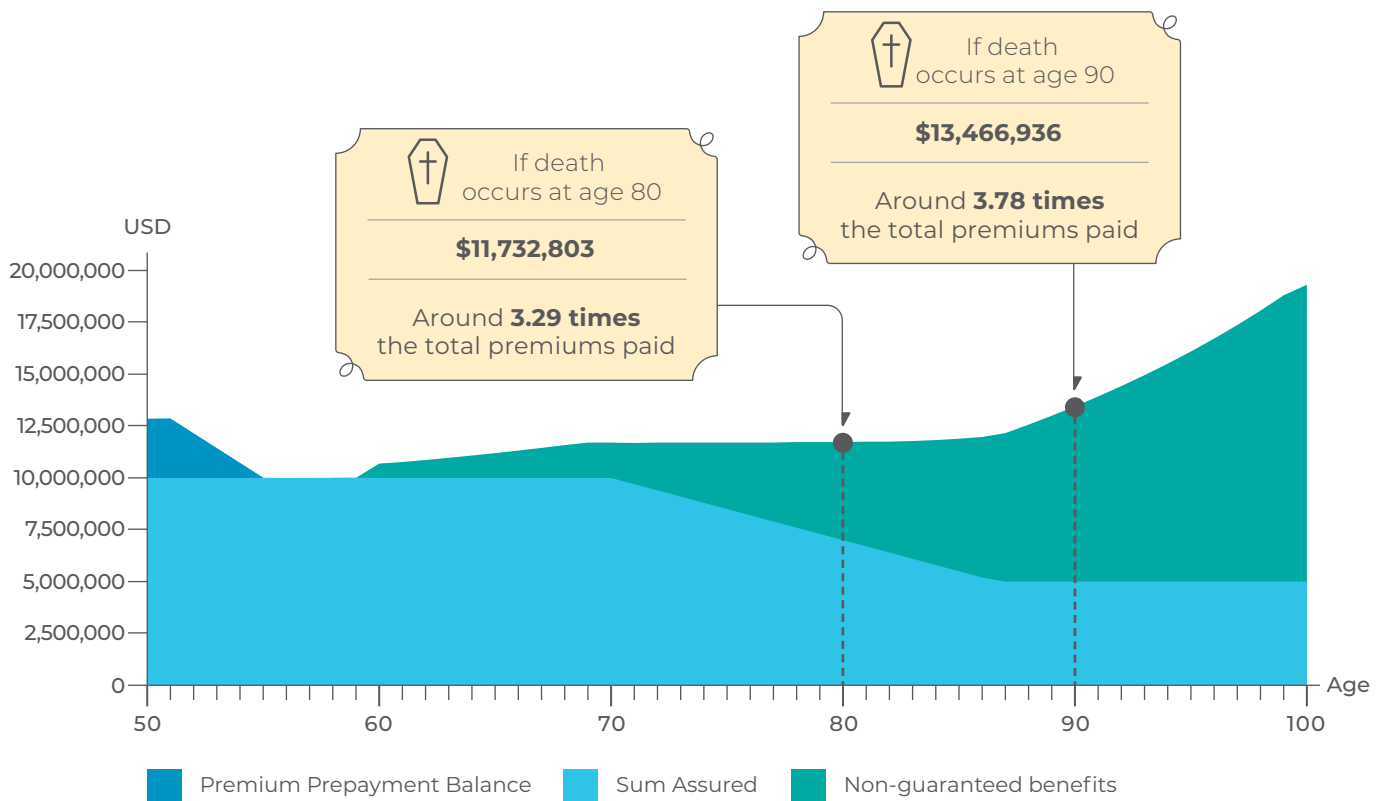
Total amount payable at Policy surrender = Surrender Value + Premium Prepayment Balance<sup>9</sup> (if any) less the applicable Surrender Charge<sup>12</sup>

The actual total amount payable at Policy surrender may be lower or higher than that illustrated.

(All the amounts are in US dollars)

Policyowner and Insured Person	Ian (age 50, non-smoker, standard underwriting class)
Premium Mode	Annual with Prepayment <sup>9,12</sup>
Total Premiums Paid (including the Prepayment)	\$3,563,184.13
Sum Assured	\$10,000,000.00
Life Protection Option	Evolving protection <sup>7</sup>

### Total amount payable at death<sup>♦</sup>



♦ Death Benefit = (i) A certain percentage of the Sum Assured applicable upon the death of the Insured Person; or (ii) 100% of the total Standard Premium<sup>8</sup> paid and due (whichever is higher) + accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any) + Terminal Dividend<sup>4</sup> (if any) – Indebtedness<sup>6</sup> (if any)

Total amount payable at death = Death Benefit + Premium Prepayment Balance<sup>9</sup> (if any)

The actual total amount payable at death may be lower or higher than that illustrated.

#### Notes for all the illustrative examples above:

- All the illustrative examples above assume that (i) all premiums are paid in full when due and as planned; (ii) no extra premium is payable; (iii) the non-guaranteed Annual Dividends are kept with the Policy to accumulate interest; (iv) except for the benefits specified in the illustrative examples above, no other Policy benefits are paid or will become payable and no withdrawals are made; and (v) there is no Indebtedness under the Policy.
- All Policy values stated in the illustrative examples above are rounded to the nearest whole number.
- The graphs are not in actual proportion. Past performance or current performance of our business should not be interpreted as a guide for future performance. Please refer to the Key Product Risks section below, Benefit Illustration document and Policy Provisions for more information.

# Plan Summary

Fortune Elite Protector	
<b>Issue Age</b>	15 days – age 65 <sup>13</sup> (age last birthday)
<b>Premium Payment Term</b>	5 years
<b>Policy Term</b>	Up to age 100 of the Insured Person
<b>Policy Currency</b>	HKD / USD
<b>Premium Mode</b>	Annual / Annual with Prepayment <sup>9,12</sup>
<b>Minimum Sum Assured</b>	HKD4,000,000 / USD500,000
<b>Premium Prepayment Interest</b>	<ul style="list-style-type: none"> <li>• Guaranteed to be 0.25% p.a. on the Premium Prepayment Balance<sup>9</sup></li> <li>• Will be used to settle future premiums</li> </ul>
<b>Guaranteed Cash Value</b>	Payable upon Policy surrender or Policy maturity
<b>Non-guaranteed Annual Dividend<sup>1,2</sup></b>	Available from the 1 <sup>st</sup> Policy Anniversary
<b>Non-guaranteed Terminal Dividend<sup>4</sup></b>	<ul style="list-style-type: none"> <li>• Available from the 10<sup>th</sup> Policy Anniversary</li> <li>• Payable upon the death of the Insured Person, Policy surrender or Policy maturity</li> </ul>
<b>Surrender Benefit</b>	<ul style="list-style-type: none"> <li>• Guaranteed Cash Value               <ul style="list-style-type: none"> <li>+ Accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any)</li> <li>+ Terminal Dividend<sup>4</sup> (if any)</li> <li>- Indebtedness<sup>6</sup> (if any)</li> </ul> </li> <li>• In case there is any Premium Prepayment Balance<sup>9</sup> as at Policy surrender, such balance less the Surrender Charge<sup>12</sup> will also be paid</li> <li>• 4 Surrender Benefit Settlement Options are available to choose from:               <ol style="list-style-type: none"> <li>(i) A lump-sum payment;</li> <li>(ii) Regular payments<sup>11</sup> made monthly, semi-annually or annually for 5, 10, 20 or 30 years;</li> <li>(iii) Increasing regular payments<sup>11</sup>: The Policyowner can choose a first instalment amount of 5% to 20% of the settlement amount, and the remaining balance will be paid as subsequent regular instalments made monthly, semi-annually or annually until the settlement amount is fully paid. The amount of each subsequent regular instalment(s) of each year (except for the last regular instalment) will increase by 5% of the previous year's regular instalment amount so as to account for inflation; or</li> <li>(iv) A lump-sum payment of not less than 5% of the settlement amount first, and the remaining balance to be paid in regular payments<sup>11</sup> made monthly, semi-annually or annually for 5, 10, 20 or 30 years</li> </ol>               Options (ii), (iii) and (iv) above are available provided that the Policy has been in force for 5 years prior to full surrender             </li> </ul>
<b>Maturity Benefit</b>	<ul style="list-style-type: none"> <li>• Guaranteed Cash Value               <ul style="list-style-type: none"> <li>+ Accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any)</li> <li>+ Terminal Dividend<sup>4</sup> (if any)</li> <li>- Indebtedness<sup>6</sup> (if any)</li> </ul> </li> <li>• The Surrender Benefit Settlement Options are also applicable to the settlement amount at Policy maturity</li> </ul>

## Death Benefit

### Level protection

- 100% of Sum Assured
  - + Accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any)
  - + Terminal Dividend<sup>4</sup> (if any)
  - Indebtedness<sup>6</sup> (if any)

### Evolving protection

- The higher of the following:
  - A certain percentage of the Sum Assured applicable upon the death of the Insured Person (as detailed in the table below); or
  - 100% of the total Standard Premium<sup>8</sup> paid and due
  - + Accumulated Annual Dividends<sup>1,2</sup> and interest<sup>3</sup> (if any)
  - + Terminal Dividend<sup>4</sup> (if any)
  - Indebtedness<sup>6</sup> (if any)

Occurrence of the Insured Person's death	Applicable Percentage of Sum Assured
Before the Designated Anniversary <sup>#</sup>	100%
<small><sup>#</sup> Designated Anniversary refers to the Policy Anniversary on or immediately following the 70<sup>th</sup> birthday of the Insured Person, or the 20<sup>th</sup> Policy Anniversary, whichever is later</small>	
Within the 1 <sup>st</sup> policy year from the Designated Anniversary <sup>^</sup>	97%
Within the 2 <sup>nd</sup> policy year from the Designated Anniversary <sup>^</sup>	94%
Within the 3 <sup>rd</sup> policy year from the Designated Anniversary <sup>^</sup>	91%
Within the 4 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	88%
Within the 5 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	85%
Within the 6 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	82%
Within the 7 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	79%
Within the 8 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	76%
Within the 9 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	73%
Within the 10 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	70%
Within the 11 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	67%
Within the 12 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	64%
Within the 13 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	61%
Within the 14 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	58%
Within the 15 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	55%
Within the 16 <sup>th</sup> policy year from the Designated Anniversary <sup>^</sup>	52%
Starting from the 17 <sup>th</sup> policy year from the Designated Anniversary	50%

<sup>^</sup> The next Policy Anniversary is not included

- In case there is any Premium Prepayment Balance<sup>9</sup> when the Death Benefit is payable, such balance will be paid together with the Death Benefit
- 4 Death Benefit Settlement Options are available to choose from:
  - A lump-sum payment;
  - Regular payments<sup>11</sup> made monthly, semi-annually or annually for 5, 10, 20 or 30 years;
  - Increasing regular payments<sup>11</sup>: The Policyowner can choose a first instalment amount of 5% to 20% of the settlement amount, and the remaining balance will be paid as subsequent regular instalments made monthly, semi-annually or annually until the settlement amount is fully paid. The amount of each subsequent regular instalment(s) of each year (except for the last regular instalment) will increase by 5% of the previous year's regular instalment amount so as to account for inflation; or
  - A lump-sum payment of not less than 5% of the settlement amount first, and the remaining balance to be paid in regular payments<sup>11</sup> made monthly, semi-annually or annually for 5, 10, 20 or 30 years

**Remarks:**

- 1 Any Indebtedness will be deducted from the non-guaranteed Annual Dividend when payable.
- 2 The Annual Dividend is non-guaranteed. However, the amount of the Annual Dividend and its interest (if any) already distributed in the Policy will not be changed. Past declarations of the Annual Dividend are not an indicator for future declarations. Future declarations of the Annual Dividend can be lower or higher than the past declarations and are determined based on the Dividend Philosophy. Please refer to the Dividend Philosophy for the relevant risk factors and details.
3. The accumulation interest rate is not guaranteed and can be determined by Fubon Life Hong Kong from time to time.
4. The Terminal Dividend is non-guaranteed and shall not be vested in the Policy until the time of payment. Past declarations of the Terminal Dividend are not an indicator of future declarations. Future declarations of the Terminal Dividend can be lower or higher than the past declarations and are determined based on the Dividend Philosophy. Please refer to the Dividend Philosophy for the relevant risk factors and details.
5. A Policy Loan request is subject to a maximum amount determined by Fubon Life Hong Kong from time to time and Fubon Life Hong Kong's approval. Interest will be charged on a Policy Loan. Fubon Life Hong Kong shall have the absolute discretion to determine or change the interest rate from time to time. If any Policy Loan and interest are not repaid, they will be deducted from any benefits payable under the Policy.
6. Indebtedness means all outstanding loans owed to Fubon Life Hong Kong including the Automatic Policy Loan, Policy Loan, accrued interest on these loans, unpaid premium and any other amounts owed to Fubon Life Hong Kong.
7. Once the Policy is in force, the life protection option cannot be changed.
8. Standard Premium means the premium which is charged on standard premium rate of each underwriting class, smoking status and sex. It is included in the calculation of the Death Benefit under the evolving protection option.
9. An amount equivalent to the annual premium amount shall be deducted from the Premium Prepayment Balance annually on each and every premium due date. Prepayment cannot be refunded or withdrawn except in the event of the Death Benefit payment, Policy surrender or reduction in the Sum Assured.
10. Upon the Policyowner's request while the Policy is in force, the Beneficiaries are allowed to apply for a change of the Death Benefit Settlement Option after the death of the Insured Person. Please refer to the Policy Provisions for details.
11. For the settlement amount to be paid at regular intervals upon (i) the death of the Insured Person; (ii) Policy surrender; or (iii) Policy maturity, the amount payable must be equal to or more than HKD400,000 / USD50,000. Interest will accrue on the portion of such settlement amount which has yet to be paid at an interest rate to be determined by Fubon Life Hong Kong from time to time at its sole discretion. Please refer to the Policy Provisions for details.
12. Should the Policyowner surrender the Policy or reduce the Sum Assured of the Policy during the Premium Payment Term, a Surrender Charge of 5% of the Premium Prepayment Balance will be charged by Fubon Life Hong Kong.
13. Applications for Insured Persons whose Standard Premium payable is greater than the Sum Assured due to factors like age, sex, underwriting class and smoking status will not be accepted by Fubon Life Hong Kong.

### **Warning Statement**

**Fortune Elite Protector is a life insurance plan, with non-guaranteed dividend and non-guaranteed accumulated interest. Part of the premiums pay for the insurance and related costs. The Policy is underwritten by Fubon Life Insurance (Hong Kong) Company Limited and is subject to Fubon Life Hong Kong's credit risk. In the worst scenario, you may lose all premiums paid and benefits provided under the Policy. The savings part of the Plan is also subject to risk and loss. You must be aware of the long-term nature of life insurance plan. If you surrender your Policy before maturity, the amount you get back may be less than the amount of total premiums you have paid and thus resulting in a pecuniary loss. The insurance plan includes guaranteed and non-guaranteed parts. The non-guaranteed part is projected figures and for illustrative purposes only and is not guaranteed. The actual benefits and/or returns may be lower or higher than the projected figures. You should fully understand all of the risks involved in this product and consider whether this product is affordable and suitable to you before making your application. If you are not satisfied with the Policy, you have the right to cancel the Policy within the cooling-off period and obtain a refund of any premiums paid by giving written notice to Fubon Life Hong Kong provided that you have not made any claims under the Policy. Such notice must be signed by you and received directly by Fubon Life Hong Kong at Suites 701 - 705, 7/F, 12 Taikoo Wan Road, Taikoo Shing, Hong Kong within **21 calendar days** immediately following either the day of the delivery of the Policy or the Cooling-off Notice to you or your nominated representative, whichever is earlier.**

### **Important Notes**

#### **Sum Assured and its Adjustment**

Reduction in Sum Assured on Policy Anniversary is allowed, which shall not be less than the minimum Sum Assured. As such, the Guaranteed Cash Value, Annual Dividend (if any), Terminal Dividend (if any), Premium Prepayment Balance (if any) and premium shall be reduced in proportion. The Surrender Benefit, Maturity Benefit and Death Benefit shall also be reduced accordingly.

#### **Cooling-off Period**

If you are not completely satisfied with the Policy, you may return the Policy (if applicable) with your signed written request to Fubon Life Hong Kong for its cancellation. The Policy will be cancelled and the premium paid will be refunded, provided that the written cancellation request must be received directly by Fubon Life Hong Kong within **21 calendar days** immediately following either the day of delivery of the Policy or the Cooling-off Notice to you or your nominated representative, whichever is earlier. The Cooling-off Notice is the notice sent to you or your nominated representative (separate from the Policy) notifying you of your right to cancel within the stated **21 calendar day period**. The business address of Fubon Life Hong Kong's Customer Services Department is Suites 701 - 705, 7/F, 12 Taikoo Wan Road, Taikoo Shing, Hong Kong. No premium or prepaid premium (if any) shall be refunded if claim payment is made under this Policy. After the expiration of the cooling-off period, if you cancel the Policy before maturity, the projected total cash value may be less than the amount of the total premiums you have paid.

#### **Levy on Insurance Premium**

Effective from 1 January 2018, all Policyowners are required to pay a levy on each premium payment made for both new and in-force Policies to the Insurance Authority ("IA"). Pursuant to the current policy, the levy will be borne and settled by Fubon Life Hong Kong to the IA and Fubon Life Hong Kong reserves the right to change such policy. For levy details, please visit Fubon Life Hong Kong's website at [www.fubonlife.com.hk/products\\_philosophy\\_en.html](http://www.fubonlife.com.hk/products_philosophy_en.html) or IA's website at [www.ia.org.hk](http://www.ia.org.hk).

### **Dividend Philosophy**

For participating Policy, your Policy can earn the investment return of the segregated asset portfolio of the group of business determined by Fubon Life Hong Kong in the form of Annual Dividend and/or Terminal Dividend. The Annual Dividend and Terminal Dividend are non-guaranteed benefits. Fubon Life Hong Kong aims to ensure fair treatment between different groups of Policyowners.

The Annual Dividend and Terminal Dividend will be reviewed at least once a year, based on actual experience and investment outlook. Fubon Life Hong Kong will smooth out the volatility of the actual investment return to ensure a stable dividend payment. If there is any change to the Annual Dividend or Terminal Dividend scale, you will be informed in writing or by the Policy annual statement with explicit reasons for the change.

To determine the Annual Dividend and Terminal Dividend payment, Fubon Life Hong Kong will consider the actual experience and the outlook of the following factors:

- Investment performance factors: This includes the interest earning of the asset portfolio and market value changes of the asset portfolio, reflecting different market factors such as equity price, asset liquidity, credit spread, default risk and exchange rate.
- Persistency factors: This includes full surrender and partial surrender and the corresponding impact on investments, etc.
- Claim factors: This includes the cost of providing Death Benefit and other insured benefits.

### **Investment Policy, Investment Objectives and Investment Strategy**

The Investment Policy aims to actively monitor and manage investment risk and Policy liability and to identify asset with suitable characteristics, tenor and liquidity to meet the cash flow need of the insurance business.

The Investment Objectives are to support the guaranteed benefit of the Policies and also to meet the non-guaranteed benefit as illustrated in the Benefit Illustration document to the Policyowners.

The Investment Strategy is to diversify investment risks, to improve capital utilization efficiency, to enhance overall investment returns, and to safeguard the long-term interests of Shareholders and Policyowners. Should there be any significant changes in the Investment Strategy, Fubon Life Hong Kong would inform Policyowners of the changes, with underlying reasons and impact to the Policies.

The long-term target asset mix of this product is:

<b>Asset Type</b>	<b>Target Asset Mix (%)</b>
Bonds and other fixed income assets	60 – 100%
Non-fixed income assets	0 – 40%

To diversify the risk, Fubon Life Hong Kong may invest in securities of different regions, industries, credit ratings, and liquidities. This includes government bonds, corporate bonds and other fixed income assets in US, European, emerging markets, and so on. Fubon Life Hong Kong may also invest in non-fixed income assets including equities, private fund, public fund, mutual fund, index fund, etc. Depending on economy outlook, investment environment, as well as changes in the credit risk, Fubon Life Hong Kong will regularly review and adjust the asset allocation.

For details of “Dividend Philosophy”, “Accumulation Interest Rate Philosophy”, “Investment Policy, Investment Objectives and Investment Strategy” and “Measure to Manage Potential Conflict”, please refer to Fubon Life Hong Kong’s company website at [www.fubonlife.com.hk/products\\_philosophy\\_en.html](http://www.fubonlife.com.hk/products_philosophy_en.html).

For details of “Fulfillment Ratios of Dividends and Interests”, please refer to Fubon Life Hong Kong’s company website at [www.fubonlife.com.hk/fulfillment-ratios\\_crediting-interest\\_en.html](http://www.fubonlife.com.hk/fulfillment-ratios_crediting-interest_en.html).

The historical figure is not an indicator of future performance of Fubon Life Hong Kong’s products.

### **Key Product Risks**

#### **Nature of the Product and Liquidity Risk**

The Plan is of long-term nature and is not of any bank savings nature. You are advised to carefully consider your financial capability, cash flow and liquidity needs before making any purchase decision. The Plan may not be suitable for you and you should not purchase the Plan if you are in need of short-term liquidity.

#### **Policy Currency Risk**

Policy currency is denominated in the currency as set out in the Policy Schedule. Should the premiums and benefits requested to be paid in the currency other than the Policy currency, approval of such request would be subject to Fubon Life Hong Kong’s absolute discretion and Fubon Life Hong Kong reserves the right to adopt an exchange rate as determined by Fubon Life Hong Kong’s absolute discretion. Please refer to “Foreign Exchange Risk” section below for more details.

#### **Risk on Delaying or Missing Premium Payment**

The premium will be paid to Fubon Life Hong Kong and part of the premiums will become part of the assets of Fubon Life Hong Kong while part of it will be paid for the insurance and related costs. The Policyowner does not have any direct rights nor ownership over any of these assets. The Policyowner’s rights are subject to terms and conditions of the Policy Provisions and his/her recourse is against Fubon Life Hong Kong only.

You should pay the initial premium on or before the Policy date and subsequent premium(s) on time according to the selected premium mode. Besides, if you fail to make subsequent premium payment before the expiry of the Grace Period (within 31 days after the premium due date) and, if applicable, the outstanding premium is not paid by the Automatic Policy Loan, the Policy will be terminated on the premium due date that triggers the Grace Period and you will lose the coverage afterward. The Surrender Benefit will be refunded to you. You may refer to the related Benefit Illustration document for details.

#### **Withdrawal Risk**

Withdrawal of the accumulated Annual Dividends and interest (if any) is not allowed if the withdrawal shall cause the total Indebtedness under the Policy to exceed 80% of the aggregate of Guaranteed Cash Value and accumulated Annual Dividends and interest (if any).

#### **Surrender Risk**

The Plan has a savings component and is subject to risks and possible loss. Should you surrender the Policy or reduce the Sum Assured of the Policy before maturity, you may receive an amount considerably less than the amount of total premiums paid. Furthermore, reduction in Sum Assured is not allowed if the reduction shall cause the total Indebtedness under the Policy to exceed 80% of the aggregate of Guaranteed Cash Value and accumulated Annual Dividends and interest (if any).

#### **Termination Condition**

Unless otherwise specified, all benefits under the Policy shall terminate on the earliest of the following events:

- Death of the Insured Person;
- At Policy maturity;
- Indebtedness under the Policy is greater than or equal to the aggregate of Guaranteed Cash Value and accumulated Annual Dividends and interest (if any);
- Surrender or cancellation of the Policy; or
- If Fubon Life Hong Kong is unable to collect any subsequent premiums which are due by the expiry of Grace Period and, if applicable, the outstanding premium is not paid by the Automatic Policy Loan.

#### **Suicide**

If the Insured Person commits suicide whilst sane or insane within the first 13 months from the Issue Date or the last Reinstatement Date (if applicable) (whichever is the later), Fubon Life Hong Kong shall only refund to the Policyowner or the estate of the Policyowner the higher of (i) the amount of the premium paid and the prepaid premium (applicable to Policies under the Annual with Prepayment mode) without interest less any benefits paid and Indebtedness; or (ii) the Surrender Benefit as at the date of death resulting from suicide of the Insured Person.



**Policy Loan**

The Plan offers Policy Loan. It may trigger the start of Automatic Policy Loan, if there is outstanding premium. The loan shall bear interest computed at such rate as may be adopted by Fubon Life Hong Kong from time to time. No Policy Loan shall be granted if the loan shall cause the total Indebtedness under the Policy to exceed 80% of the aggregate of Guaranteed Cash Value and accumulated Annual Dividends and interest (if any). Please refer to the Policy Provisions for details.

**Non-guaranteed Benefit**

The Annual Dividend and its accumulation interest rate, Terminal Dividend and the accumulation interest rate of the remaining balance of the settlement amount at (i) the death of the Insured Person; (ii) Policy surrender; or (iii) Policy maturity under the regular payment option are not guaranteed. All non-guaranteed benefits are determined by Fubon Life Hong Kong and subject to revision from time to time.

**Foreign Exchange Risk**

Any transactions involving foreign currencies are subject to risks, the ever changing political and economic conditions may substantially affect the premium amount paid in Hong Kong dollars due to the currency exchange rate or liquidity of currencies. The premiums received by Fubon Life Hong Kong in a currency different from your Policy currency will be converted to the Policy currency at the prevailing exchange rate determined by Fubon Life Hong Kong from time to time with reference to market rates. All monies payable to Fubon Life Hong Kong or by Fubon Life Hong Kong will be paid in Policy currency, or in the currency other than the Policy currency upon your request. Approval of such request would be subject to Fubon Life Hong Kong's absolute discretion and Fubon Life Hong Kong reserves the right to adopt the prevailing exchange rate as determined by Fubon Life Hong Kong's absolute discretion. Therefore, it may be subject to foreign exchange risks in the process of currency conversion.

**Inflation Risk**

The benefits provided under your Policy may not be sufficient to meet your future needs as the future costs of living may be higher than that of today due to inflation.

**Credit Risk**

Fubon Life Hong Kong is the underwriter of the Plan. The Policy is subject to Fubon Life Hong Kong's credit risk. If Fubon Life Hong Kong is unable to satisfy the financial obligations of the Policy, in the worst scenario, you may lose substantial part of, and even all, premiums paid and benefits provided under the Policy.

**Other Information**

- The Plan is a life insurance product, but not a bank savings plan embedded with a life insurance. The premium is not a placement of a savings deposit with the bank and hence is not protected by the Deposit Protection Scheme in Hong Kong.
- Fubon Life Hong Kong is solely responsible for all content, approvals, coverage and benefit payment of the Plan.
- Fubon Life Hong Kong reserves the right to accept or reject any insurance application.
- This brochure is published by Fubon Life Hong Kong which is fully responsible for all the information stated in the brochure.
- The information in this brochure does not contain the full terms of the Policy and is intended for reference only. The full Policy terms and conditions are set out in the Policy Provisions of the Plan. For more information on the Policy terms and conditions, please contact Fubon Life Hong Kong.
- This brochure is distributed in Hong Kong only and shall not be construed as an offer to sell or solicitation to buy or provision of any insurance of Fubon Life Hong Kong outside Hong Kong.
- Fubon Life Hong Kong is a private company limited by shares incorporated and registered in Hong Kong and its registered office is situated at Suites 701-705, 7/F, 12 Taikoo Wan Road, Taikoo Shing, Hong Kong.

## About Fubon Life Hong Kong

Fubon Life Insurance Company Limited is a wholly owned subsidiary of the Fubon Financial Holdings. As a leading insurer in Taiwan, Fubon Life Insurance Company Limited offers a full range of life protection, savings, annuity, accident and health insurance for customers. As of September 2023, the combined total assets of Fubon Life Insurance Company Limited have reached about USD180.9 billion (equivalent to TWD5,841.5 billion\*).

Fubon Life Insurance (Hong Kong) Company Limited, a wholly owned subsidiary of Fubon Life Insurance Company Limited, has been authorised to conduct long term insurance business in Hong Kong since 2016. Through our strategic partnership with banks and independent financial advisors, Fubon Life Hong Kong is committed to providing protection and financial planning solutions to customers.

\* Calculation based on the exchange rate of TWD1 = USD0.03097

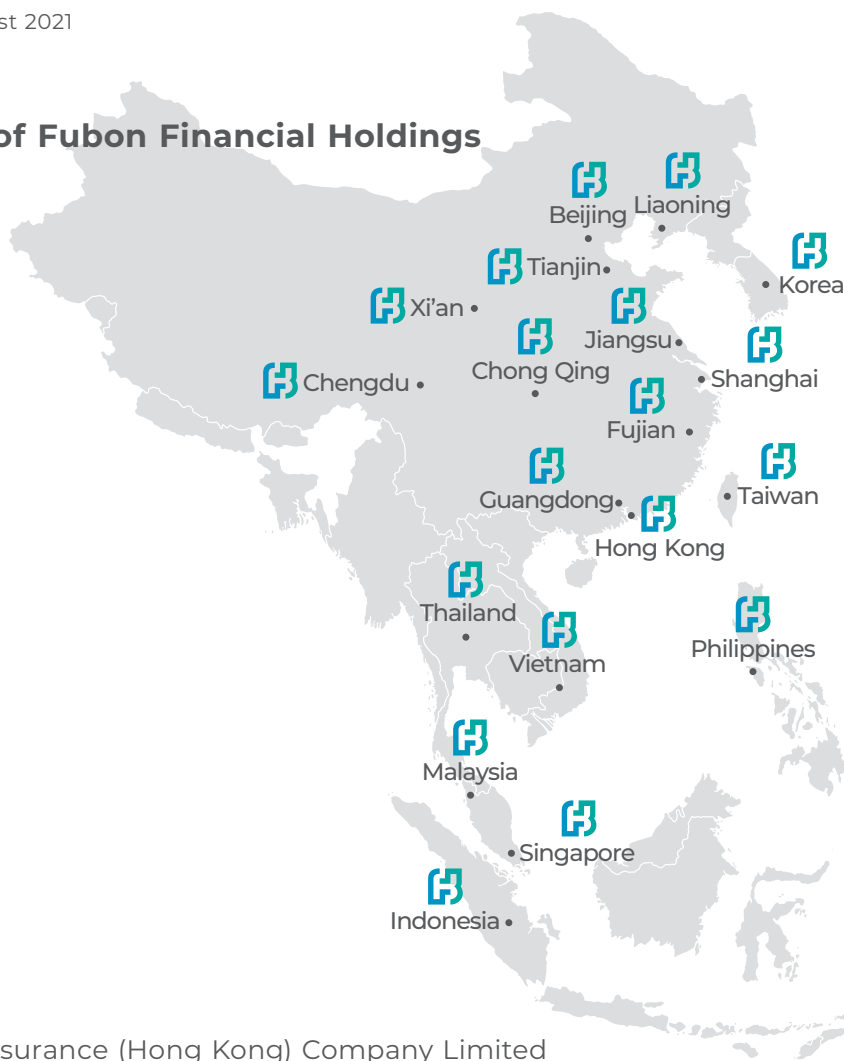
## Credit Ratings of Fubon Life Insurance Company Limited

Rating Company	Ratings
Standard & Poor's <sup>^</sup>	A-
Moody's <sup>#</sup>	A3
Taiwan Ratings <sup>^</sup>	twAA+

<sup>^</sup> As of 26 October 2023

<sup>#</sup> As of 30 August 2021

## Footprint of Fubon Financial Holdings



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