

**Job Description**

<b>Department</b>	Sales & Marketing
<b>Corporate Title</b>	Manager
<b>Reporting line</b>	Assistant Vice President, Brokerage Channel

**Job Duties:**

- Work closely with Brokerage HNW team leader to implement of business strategy that meets the company's business goals
- Develop new international and bank brokerage partners
- Coach and motivate the brokerage partners to enhance and accelerate sales for insurance products
- Execute product, marketing and sales strategies with business partner to maximize the revenue and achieve the required business result
- Conduct product and sales skill training to brokerage partners

**Qualifications & Requirements:**

- University Graduate with at least 5 years relevant working experiences on sales, business development and training.
- High familiar with whole life protection and premium financing products
- Good connections with HNW international brokers
- Excellent communication in English & Mandarin and presentation skills.
- High level of integrity and determination to succeed.