

Job Description

Department	Sales & Marketing
Corporate Title	Manager, Brokerage Channel
Reporting line	Head of Brokerage Channel

Job Duties:

- Work closely with Head of Brokerage to implement of business strategy that meets the company's business goals.
- Formulate promotion campaigns to enhance the business relations with business partners so as to enable business growth.
- Develop new business partners.
- Prepare and provide sales training and coaching support to business partners.
- Work cross functionally to drive and enhance the operation processes which support the growth of the brokerage business.

Qualifications & Requirements:

- University Graduate with at least 7 years relevant working experiences on sales, business development and training.
- Highly familiar with brokerage market in local and overseas.
- Good connections with brokers/ IFAs.
- Excellent communication in English & Mandarin and presentation skills.
- High level of integrity and determination to succeed.